



**MASSACHUSETTS**  
**DEPARTMENT of**  
**EDUCATION**

## **Vocational Technical Education Framework**

### **Manufacturing, Engineering, and Technology Cluster**

#### **Metal Fabrication & Joining Technologies**

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**Massachusetts Department of Education**

Career/Vocational Technical Education Unit

**address** 350 Main Street, Malden, MA 02148

**telephone** 781-338-3910

**internet** [www.doe.mass.edu/cte/](http://www.doe.mass.edu/cte/)

**email** [careervoctech@doe.mass.edu](mailto:careervoctech@doe.mass.edu)

## **Strand 1: Safety and Health Knowledge and Skills**

### **1.A. Define health and safety regulations.**

- 1.A.01a Identify and apply OSHA and other health and safety regulations that apply to specific tasks and jobs in the occupational area.
- 1.A.02a Identify and apply EPA and other environmental protection regulations that apply to specific tasks and jobs in the occupational area.
- 1.A.03a Identify and apply Right-To-Know (Hazard Communication Policy) and other communicative regulations that apply to specific tasks and jobs in the occupational area.
- 1.A.04a Explain procedures for documenting and reporting hazards to appropriate authorities.
- 1.A.05a List penalties for non-compliance with appropriate health and safety regulations.
- 1.A.06a Identify contact information for appropriate health and safety agencies and resources.

### **1.B. Demonstrate health and safety practices.**

- 1.B.01a Identify, describe and demonstrate the effective use of Material Safety Data Sheets (MSDS).
- 1.B.02a Read chemical, product, and equipment labels to determine appropriate health and safety considerations.
- 1.B.03a Identify, describe and demonstrate personal, shop and job site safety practices and procedures.
- 1.B.04a Demonstrate safe dress and use of relevant safety gear and personal protective equipment (PPE), including wrist rests, adjustable workspaces and equipment, gloves, boots, earplugs, eye protection, and breathing apparatus.
- 1.B.05a Illustrate appropriate safe body mechanics, including proper lifting techniques and ergonomics.
- 1.B.06a Locate emergency equipment in your lab, shop, and classroom, including (where appropriate) eyewash stations, shower facilities, sinks, fire extinguishers, fire blankets, telephone, master power switches, and emergency exits.
- 1.B.07a Demonstrate the safe use, storage, and maintenance of every piece of equipment in the lab, shop, and classroom.
- 1.B.08a Describe safety practices and procedures to be followed when working with and around electricity.
- 1.B.09a Properly handle, store, dispose of, recycle hazardous, flammable, and combustible materials.
- 1.B.10a Demonstrate proper workspace cleaning procedures.
- 1.B.11c Discuss the relationship between health, safety and productivity.
- 1.B.12 Describe shop ventilation procedures.

### **1.C. Demonstrate responses to situations that threaten health and safety.**

- 1.C.01a Illustrate First Aid procedures for potential injuries and other health concerns in the occupational area.

- 1.C.02a Describe the importance of emergency preparedness and an emergency action plan.
- 1.C.03a Illustrate procedures used to handle emergency situations and accidents, including identification, reporting, response, evacuation plans, and follow-up procedures.
- 1.C.04a Identify practices used to avoid accidents.
- 1.C.05a Identify and describe fire protection, precautions and response procedures.
- 1.C.06a Discuss the role of the individual and the company/organization in ensuring workplace safety.
- 1.C.07a Discuss ways to identify and prevent workplace/school violence.

## **Strand 2: Technical Knowledge and Skills**

### **2.A. Apply principles of 'world class' operations (industry quality standard operation).**

- 2.A.01c Explain lean techniques as applied to manufacturing/engineering and technical processes.
- 2.A.02c Identify and apply the concepts of total quality management appropriate to the field.
- 2.A.03c Develop, implement, and assess plan for continuous improvement.

#### Performance Example:

The student can apply principles of total quality management techniques when carrying out their work. This will include development of benchmarks by teaming methods, use of documentation, graphing in measurement of outcomes, and understanding the need for change in processes when outcomes require it.

### **2.B. Demonstrate and apply the design process.**

- 2.B.01c List the attributes of design in a variety of technical fields (biotechnology, manufacturing, environmental, power and energy, transportation, etc).
- 2.B.02c Use the design process to identify, problem solve, and evaluate a solution.
- 2.B.03c Read and interpret detail blue prints or technical processes.

#### Performance Example:

Select an invention or technological process that interests you and relates to your field of study (shop). Answer the following questions by applying the "Product Development Lifecycle" (hand-out with model has distributed by your instructor), to this invention or process. What was the need at the time for this product/process? Were any alternate solutions proposed? Please explain. Were any new products/processes developed as a result of this invention? Please explain. List some different prototypes that were developed for the product/process, and identify any relevant documentation. Please include appropriate pictures, diagrams, drawings, etc. Identify the different design development cycles for this invention (product/process).

### **2.C. Demonstrate skills in problem solving, diagnostics, and troubleshooting.**

- 2.C.01c Identify the components and process of the system(equipment).
- 2.C.02c Identify the problem or source of the problem.
- 2.C.03c Develop solutions using a structured problem solving process.
- 2.C.04c Use appropriate testing equipment and tools for diagnosing a problem.
- 2.C.05c Implement the correct strategies to remedy the problem.

Performance Example:

Students use appropriate software to produce a flow chart of the design or workflow process. Student teams then use problem solving approaches, including brainstorming techniques, to identify possible solutions to a problem (or set of problems). Working individually, students produce a report that would diagnose the actual problem, suggest solutions and corrections and propose strategies to prevent reoccurring problems.

**2.D. Maintain equipment and machinery.**

- 2.D.01c Identify appropriate person(s) for maintenance and repair of equipment.
- 2.D.02c Monitor equipment indicators to insure that equipment is operating correctly.
- 2.D.03c Demonstrate ability to maintain equipment.
- 2.D.04c Develop and maintain a written log for service and repair of equipment.
- 2.D.05c Maintain electronic devices and gauges as specified by manufacturer.

Performance Example:

Develop a preventative maintenance system and implement it for your shop area.

**2.E. Demonstrate and apply manufacturing process management techniques.**

- 2.E.01c Identify customer needs.
- 2.E.02c Identify resources needed (supplies, personnel, equipment).
- 2.E.03c Identify and create/provide needed standard operational procedures (SOPs).
- 2.E.04c Monitor process using process control data.
- 2.E.05c Explain inventory control and the implications to production and performance.
- 2.E.06c Test product to verify that it meets customer specifications, regulations, etc.
- 2.E.07c Demonstrate process used to document and ensure compliance.
- 2.E.08c Insure timely delivery of product to customer.

Performance Example:

Identify and develop a process for project development and apply it to the completion of a product/drawing/etc.

**2.F. Use measurement devices.**

- 2.F.01c Define attributes, units, and systems of measurement used in MET fields.
- 2.F.02c Apply a variety of techniques, tools, and formulas for determining measurements.
- 2.F.03c Identify appropriate electronic device/gauge for specific tasks.
- 2.F.04c Calibrate and use electronic devices and/or gauges accurately.
- 2.F.05c Use measurement systems to solve problems.
- 2.F.06 Identify and explain the use of layout tools such as squares, dividers, protractors, and trammel points.
- 2.F.07 Determine decimal and numeric value using a sheet metal gauge.
- 2.F.08 Read and interpret precision measuring instruments (i.e. micrometers, vernier calipers, height gauges).
- 2.F.09 Determine measurements from a decimal equivalent chart.
- 2.F.10 Determine measurements from a combination square (centering head, swing blade protractor).
- 2.F.11 Determine measurements using a tape measure.
- 2.F.12 Determine measurements using a weld gauge.

**Performance Example:**

Using appropriate English and metric (including both linear and angular measurement tools), student reads and recognizes scaling and apply mathematical skills to obtain the measurements. The student will also demonstrate the use and application of basic formulas to prove accuracy of an assigned project. Students can select and use mechanical measuring tools such as micrometers and dial verniers and electronic measuring devices including set up manipulation and operation of these devices as they apply to their technical field (calibrate equipment, understand working range, limits, and problems of devices used in the field). Students can use measurement skills to measure worn components for loss of functionality.

**2.G. Explain the fundamentals of metal fabrication and joining processes.**

- 2.G.01 Identify hand tools and stationary equipment and their uses.
- 2.G.02 Identify metals and their physical and molecular characteristics.
- 2.G.03 Identify basic terminology in metal fabrication and joining processes.
- 2.G.04 Explain the effects of heat transfer when making a weld.
- 2.G.05 Explain molecular and structural changes within the heat affected zone.
- 2.G.06 Identify common electrodes.
- 2.G.07 Identify sizes and applications of common spool and filler wires.
- 2.G.08 Determine the appropriate diameter of a rod for a specific process and task.
- 2.G.09 Explain the methods for joining materials when welding at the corners of a particular joint to avoid defects.
- 2.G.10 Identify the basic procedures of pipe fit-up and pipe welding of carbon steel pipe in various positions.

- 2.H. Demonstrate the Oxy-Acetylene Welding Process.**
- 2.H.01 Identify safety procedures in the Oxy-Acetylene Welding Process.
  - 2.H.02 Set up Oxy-Acetylene welding equipment for operation.
  - 2.H.03 Identify proper shut down procedure for oxy-acetylene equipment.
  - 2.H.04 Form a weld bead on Mild Steel using the Oxy-Acetylene Welding Process.
  - 2.H.05 Braze joints in the flat position using the Oxy-Acetylene Welding Process.
  - 2.H.06 Explain why brazing would be used instead of welding.
- 2.I. Demonstrate the Shielded Metal Arc Welding Process.**
- 2.I.01 Identify safety procedures in SMAW.
  - 2.I.02 Set up SMAW equipment.
  - 2.I.03 Identify various types of electrode diameters and functionality.
  - 2.I.04 Form a weld bead using the SMAW Process.
  - 2.I.05 Pad weld in all positions using the SMAW Process.
  - 2.I.06 Fillet weld in all positions using the SMAW Process.
  - 2.I.07 Groove weld in all positions using the SMAW Process.
  - 2.I.08 Perform 2G & 3G welds on Mild Steel using the SMAW Process.
- 2.J. Demonstrate the Gas Metal Arc Welding Process.**
- 2.J.01 Identify safety procedures in GMAW.
  - 2.J.02 Set up GMAW equipment.
  - 2.J.03 Identify the various modes of the arc transfer process.
  - 2.J.04 Form a weld bead using the GMAW Process.
  - 2.J.05 Pad weld in all positions using the GMAW Process.
  - 2.J.06 Fillet weld in all positions using the GMAW Process.
  - 2.J.07 Groove weld in all positions using the GMAW Process.
- 2.K. Demonstrate the Flux Core Arc Welding Process.**
- 2.K.01 Identify safety procedures in FCAW.
  - 2.K.02 Set up FCAW equipment.
  - 2.K.03 Form a weld bead using the FCAW Process.
  - 2.K.04 Pad weld in all positions using the FCAW Process.
  - 2.K.05 Fillet weld in all positions using the FCAW Process.
  - 2.K.06 Groove weld in all positions using the FCAW Process.
- 2.L. Demonstrate the Gas Tungsten Arc Welding Process.**
- 2.L.01 Identify safety procedures in GTAW.
  - 2.L.02 Set up GTAW equipment for operations on plain carbon, stainless steel, and aluminum.
  - 2.L.03 Form a weld bead on plain carbon, stainless steel, and aluminum using the GTAW Process.
  - 2.L.04 Perform a fillet weld on ferrous and non-ferrous metals using the GTAW Process.
  - 2.L.05 Perform a groove weld on ferrous and non-ferrous metals using the GTAW Process.

- 2.M. Demonstrate the Oxy-fuel Gas Cutting Process.**
  - 2.M.01 Identify safety procedures in oxy-fuel gas cutting.
  - 2.M.02 Set up manual oxy-fuel gas cutting operations on plain carbon steel.
  - 2.M.03 Perform straight/shape cutting operations on plain carbon steel using the Oxy-fuel gas cutting process.
  - 2.M.04 Perform manual bevel cutting operations of plain carbon steel using the Oxy-fuel gas cutting process.
  - 2.M.05 Perform bevel cutting operations of plain carbon steel using a track burner.
  - 2.M.06 Perform washing techniques appropriate to Oxy-fuel gas cutting.
  
- 2.N. Demonstrate the Plasma Cutting Process.**
  - 2.N.01 Identify safety procedures in plasma cutting operations.
  - 2.N.02 Set up manual plasma arc cutting operations on plain carbon steel, Aluminum, and stainless steel.
  - 2.N.03 Operate automatic plasma arc cutting equipment.
  
- 2.O. Demonstrate the Carbon Arc Air Gouging Process.**
  - 2.O.01 Identify safety procedures in carbon arc air gouging.
  - 2.O.02 Set up for manual air carbon arc gouging operations on plain carbon steel.
  - 2.O.03 Perform carbon arc air gouging operations.
  
- 2.P. Demonstrate the Spot Welding Process.**
  - 2.P.01 Identify safety procedures in spot welding.
  - 2.P.02 Set up and maintain spot welding equipment.
  - 2.P.03 Perform a spot weld on thin gauge material.
  
- 2.Q. Properly layout materials.**
  - 2.Q.01 Develop cut size from sketch or blueprint.
  - 2.Q.02 Perform basic layout on flat material.
  - 2.Q.03 Make patterns by parallel line development.
  - 2.Q.04 Make patterns by perpendicular line development.
  - 2.Q.05 Make patterns by radial line development.
  - 2.Q.06 Make patterns by triangulation method.
  - 2.Q.07 Layout of hole locations for punching or drilling.
  - 2.Q.08 Layout bend lines.
  - 2.Q.09 Layout notching.
  - 2.Q.10 Layout hem lines.
  - 2.Q.11 Layout bolt hole patterns.
  
- 2.R. Demonstrate the fundamentals of forming metal.**
  - 2.R.01 Identify the proper metal forming tools and techniques for specific projects and situations.
  - 2.R.02 Demonstrate the proper and safe use of a hand operated box and pan brake.
  - 2.R.03 Demonstrate the proper and safe use of slip rollers.
  - 2.R.04 Demonstrate the proper and safe use of power rollers.

- 2.R.05 Demonstrate the proper and safe use of a power press brake.
- 2.R.06 Demonstrate the proper and safe use of a universal binder.

**2.S. Demonstrate mechanical cutting operations.**

- 2.S.01 Identify the proper cutting tools and techniques for specific projects and situations.
- 2.S.02 Demonstrate the proper and safe use of a power shear.
- 2.S.03 Demonstrate the proper and safe use of a foot operated shear.
- 2.S.04 Demonstrate the proper and safe use of a cold saw.
- 2.S.05 Demonstrate the proper and safe use of a horizontal band saw.
- 2.S.06 Demonstrate the proper and safe use of a vertical band saw.
- 2.S.07 Demonstrate the proper and safe use of a bevel shear.
- 2.S.08 Demonstrate the proper and safe use of an ironworker.

**2.T. Operate hand & power tools.**

- 2.T.01 Identify safety procedures for all hand tools.
- 2.T.02 Demonstrate the proper and safe use of grinders and sanders.
- 2.T.03 Demonstrate the proper and safe use of an electric hand shear.
- 2.T.04 Demonstrate the proper and safe use of a reciprocating saw.
- 2.T.05 Demonstrate the proper and safe method for punching holes using drills, awls, taps, and punches.
- 2.T.06 Demonstrate the proper and safe use of a pop-rivet gun.
- 2.T.07 Demonstrate the proper and safe use of a rivet set.
- 2.T.08 Demonstrate the proper and safe use of drift pins.
- 2.T.09 Demonstrate the proper and safe use of appropriate chisels.
- 2.T.10 Demonstrate the proper and safe use of hand snips.
- 2.T.11 Demonstrate the proper and safe use of a hand held hacksaw.
- 2.T.12 Demonstrate the proper and safe use of appropriate clamping tools.
- 2.T.13 Demonstrate the proper and safe use of a porta-band saw.
- 2.T.14 Demonstrate the proper and safe use of a hand held electric jig saw.
- 2.T.15 Demonstrate the proper and safe use of appropriate hand files.
- 2.T.16 Demonstrate the proper and safe use of appropriate wrenches.
- 2.T.17 Demonstrate the proper and safe use of appropriate hammers.
- 2.T.18 Demonstrate the proper and safe use of appropriate screwdrivers.
- 2.T.19 Demonstrate the proper and safe use of tools to determine level and plumb.

## **Strand 3: Embedded Academic Knowledge and Skills**

### **3.A English Language Arts**

<b>VTE #</b>	<b>Acad #</b>	<b>Standard</b>	<b>Grade</b>	<b>Topic</b>
3.A.01c	19.21	For informational/expository writing: Write reports based on research that include quotations, footnotes or endnotes, and a bibliography.	Pre-9th	Composition
3.A.02c	24.4	Apply steps for obtaining information from a variety of sources, organizing information, documenting sources, and presenting research in individual projects:	Pre-9th	Composition
3.A.03c	2.4	Integrate relevant information gathered from group discussions and interviews for reports.	Pre-9th	Language
3.A.04c	13.19	Identify and use knowledge of common graphic features (charts, maps, diagrams).	Pre-9th	Reading
3.A.05c	24.5	Formulate open-ended research questions and apply steps for obtaining and evaluating information from a variety of sources, organizing information, documenting sources in a consistent and standard format, and presenting research.	9/10	Composition
3.A.06c	19.27	For informational/expository writing: Write well-organized research papers that prove a thesis statement using logical organization, effective supporting evidence, and variety in sentence structure.	11/12	Composition
3.A.07c	24.6	Formulate original, open-ended questions to explore a topic of interest, design and carry out research, and evaluate the quality of the research paper in terms of the adequacy of its questions, materials, approach, and documentation of sources.	11/12	Composition
3.A.08c	3.17	Deliver formal presentations for particular audiences using clear enunciation and appropriate organization, gestures, tone, and vocabulary.	11/12	Language
3.A.09c	4.27	Use general dictionaries, specialized dictionaries, thesauruses, histories of language, books of quotations, and other related references as needed.	11/12	Language

3.A.10c		Follow correct procedures for technical documentation (note: no specific technical documentation/writing standard in English Language Arts Framework. This is often found in post secondary technical program courses and is found vital to many of the vocational technical programs offered across Massachusetts).		Voc
3.A.11c		Read technical manuals, guides, resource books and technical literature to gain information and solve problems.		Voc
3.A.12c		Read, comprehend, and follow written technical directions for repairs, procedures and processes.		Voc

### 3.B Mathematics

VTE #	Acad #	Standard	Grade	Topic
3.B.01c	7.G.5	Use a ruler, protractor, and compass to draw polygons and circles.	Pre-9th	Geometry
3.B.02c	7.M.2	Given the formulas, convert from one system of measurement to another. Use technology as appropriate.	Pre-9th	Measurement
3.B.03c	7.P.4	Solve linear equations using tables, graphs, models, and algebraic methods.	Pre-9th	Patterns, relations, algebra
3.B.04c	8.M.2	Given the formulas, convert from one system of measurement to another. Use technology as appropriate.	Pre-9th	Measurement
3.B.05c	8.N.1	Compare, order, estimate, and translate among integers, fractions and mixed numbers (i.e., rational numbers), decimals, and percents.	Pre-9th	Numbers
3.B.06c	10.G.3	Recognize and solve problems involving angles formed by transversals of coplanar lines. Identify and determine the measure of central and inscribed angles and their associated minor and major arcs. Recognize and solve problems associated with radii, chords, and arcs within or on the same circle.	9/10	Geometry
3.B.07c	10.G.5	Apply properties of angles, parallel lines, arcs, radii, chords, tangents, and secants to solve problems.	9/10	Geometry

3.B.08c	10.G.8	Find linear equations that represent lines either perpendicular or parallel to a given line and through a point, e.g., by using the "point-slope" form of the equation.	9/10	Geometry
3.B.09c	10.G.10	Demonstrate the ability to visualize solid objects and recognize their projections and cross sections.	9/10	Geometry
3.B.10c	10.M.1	Calculate perimeter, circumference, and area of common geometric figures such as parallelograms, trapezoids, circles, and triangles.	9/10	Measurement
3.B.11c	10.P.8	Solve everyday problems that can be modeled using systems of linear equations or inequalities. Apply algebraic and graphical methods to the solution. Use technology when appropriate. Include mixture, rate, and work problems.	9/10	Patterns, relations, algebra
3.B.12c	12.M.2	Use dimensional analysis for unit conversion and to confirm that expressions and equations make sense.	11/12	Measurement
3.B.13c	12.P.8	Solve a variety of equations and inequalities using algebraic, graphical, and numerical methods, including the quadratic formula; use technology where appropriate. Include polynomial, exponential, logarithmic, and trigonometric functions; expressions involving absolute values; trigonometric relations; and simple rational expressions.	11/12	Patterns, relations, algebra
3.B.14c	12.P.11	Solve everyday problems that can be modeled using polynomial, rational, exponential, logarithmic, trigonometric, and step functions, absolute values, and square roots. Apply appropriate graphical, tabular, or symbolic methods to the solution. Include growth and decay; joint (e.g., $I = Prt$ , $y = k(w_1 + w_2)$ ) and combined ( $F = G(m_1m_2)/d^2$ ) variation, and periodic processes.	11/12	Patterns, relations, algebra
3.B.15	7.N.1	Compare, order, estimate, and translate among integers, fractions and mixed numbers (i.e., rational numbers), decimals, and percents.	Pre-9	Numbers

3.B.16	7.N.2	Use ratios and proportions in the solution of problems involving unit rates, scale drawings, and reading of maps.	Pre-9	Numbers
3.B.17	7.N.3	Represent numbers in scientific notation (positive powers of ten only) and use that notation in problem situations.	Pre-9	Numbers
3.B.18	7.N.6	Use the inverse relationships of addition and subtraction, and of multiplication and division, to simplify computations and solve problems, e.g., multiplying by $\frac{1}{2}$ or 0.5 is the same as dividing by 2.	Pre-9	Numbers
3.B.19	8.G.4	Demonstrate an understanding of the Pythagorean theorem. Apply the theorem to the solution of problems.	Pre-9	Geometry
3.B.20	8.N.8	Demonstrate an understanding of the properties of arithmetic operations on rational numbers. Use the associative, commutative, and distributive properties; properties of the identity and inverse elements (e.g., $-7 + 7 = 0$ ; $\frac{3}{4} \times \frac{4}{3} = 1$ ); and the notion of closure of a subset of the rational numbers under an operation (e.g., the set of odd integers is closed under multiplication but not under addition).	Pre-9	Numbers
3.B.21	8.N.10	Estimate and compute with fractions (including simplification of fractions), integers, decimals, and percents (including those greater than 100 and less than 1).	Pre-9	Numbers
3.B.22	10.G.1	Identify figures using properties of sides, angles, and diagonals. Identify the figures' type(s) of symmetry.	9/10	Geometry
3.B.23	10.G.2	Draw congruent and similar figures using a compass, straightedge, protractor, and other tools such as computer software. Make conjectures about methods of construction. Justify the conjectures by logical arguments.	9/10	Geometry

3.B.24	10.G.4	Apply congruence and similarity correspondences (e.g., $\triangle ABC \cong \triangle XYZ$ ) and properties of the figures to find missing parts of geometric figures, and provide logical justification.	9/10	Geometry
3.B.25	10.G.6	Use the properties of special triangles (e.g., isosceles, equilateral, $30^\circ-60^\circ-90^\circ$ , $45^\circ-45^\circ-90^\circ$ ) to solve problems.	9/10	Geometry
3.B.26	10.M.2	Given the formula, find the lateral area, surface area, and volume of prisms, pyramids, spheres, cylinders, and cones, e.g., find the volume of a sphere with a specified surface area.	9/10	Geometry
3.B.27		Calculate for weight of a variety of materials.		Voc
3.B.28		Select appropriate formulas and processes for job cost estimation and material use/cost calculations.		Voc
3.B.29		Calculate for weight(s) of material(s).		Voc

### 3.C Science and Engineering/Technology

VTE #	Acad #	Standard	Grade	Topic
3.C.01c	1	Differentiate between weight and mass, recognizing that weight is the amount of gravitational pull on an object.	Pre-9th	Physics/Chem
3.C.02c	3	Recognize that the measurement of volume and mass requires understanding of the sensitivity of measurement tools (e.g., rulers, graduated cylinders, balances) and knowledge and appropriate use of significant digits.	Pre-9th	Physics/Chem
3.C.03c	1.1	Identify and explain the steps of the engineering design process, i.e., identify the problem, research the problem, develop possible solutions, select the best possible solution(s), construct a prototype, test and evaluate, communicate the solution(s), and redesign.		Eng/Tech
3.C.04c	1.1	Distinguish between vector quantities (velocity, acceleration, and force) and scalar quantities (speed and mass).		Physics

3.C.05c	1.3	Describe the characteristics of waves (wavelength, frequency, velocity, amplitude).		Earth/Space
3.C.06c	1.3	Distinguish between, and solve problems involving, velocity, speed, and constant acceleration.		Physics
3.C.07c	1.4	Create and interpret graphs of motion (position vs. time, speed vs. time, velocity vs. time, constant acceleration vs. time).		Physics
3.C.08c	1.5	Explain the relationship between mass and inertia.		Physics
3.C.09c	1.6	Interpret and apply Newton's first law of motion.		Physics
3.C.10c	1.7	Interpret and apply Newton's second law of motion to show how an object's motion will change only when a net force is applied.		Physics
3.C.11c	2.3	Apply quantitatively the law of conservation of mechanical energy to simple systems.		Physics
3.C.12c	2.4	Describe the relationship among energy, work, and power both conceptually and quantitatively.		Physics
3.C.13c	2.6	Identify appropriate standard international units of measurement for energy, work, power, and momentum.		Physics
3.C.14c	4.1	Differentiate among conduction, convection, and radiation in a thermal system, e.g., heating and cooling a house, cooking.		Eng/Tech
3.C.15c	4.2	Give examples of how conduction, convection, and radiation are used in the selection of materials, e.g., home and vehicle thermostat designs, circuit breakers.		Eng/Tech
3.C.16c	5.3	Explain the relationship between resistance, voltage, and current (Ohm's Law).		Eng/Tech
3.C.17c	5.5	Identify appropriate units of measurement for current, voltage, and resistance, and explain how they are measured.		Eng/Tech
3.C.18c	5.6	Analyze circuits (find the current at any point and the potential difference between any two points in the circuit) using Kirchoff and Ohm's laws.		Eng/Tech

## **Strand 4: Employability Knowledge and Skills**

### **4.A. Develop employability skills to secure and keep employment in chosen field.**

- 4.A.01a Evaluate industries, organizations, and careers based on multiple sources of research and information.
- 4.A.02a Assess interest areas to determine potential career pathways, including career ladders.
- 4.A.03a Develop a career plan with alternatives.
- 4.A.04a Complete job applications and related employment documents (e.g. W-4).
- 4.A.05a Create professional cover letters, resumes, and portfolios in a variety of formats (print and electronic).
- 4.A.06a Apply job search skills to seek, evaluate, apply for, and accept employment.
- 4.A.07a Demonstrate good interviewing skills.
- 4.A.08a Demonstrate employability skills needed to get and keep a job.
- 4.A.09a Assess alternative occupational choices (e.g. working conditions, benefits, and opportunities to change).

#### Performance Examples:

- Research positions open within a variety of companies and compare/contrast their descriptions, duties, and expectations.
- Prepare responses to standard interview questions.
- Participate in a mock-interview with industry professionals.

### **4.B. Communicate in multiple modes to address needs within the career and technical field.**

- 4.B.01a Apply strategies to enhance effectiveness of all types of communications in the workplace.
- 4.B.02a Apply reading skills and strategies to work-related documents.
- 4.B.03a Locate information from books, journals, magazines, and the Internet.
- 4.B.04a Apply basic writing skills to work-related communication.
- 4.B.05a Write work-related materials.
- 4.B.06a Explain information presented graphically.
- 4.B.07a Use writing/publishing/presentation applications.
- 4.B.08a Apply basic skills for work-related oral communication.
- 4.B.09a Explain proper telephone etiquette and skills.
- 4.B.10a Lead formal and informal group discussions.
- 4.B.11a Demonstrate effective negotiation and conflict management.
- 4.B.12a Apply active listening skills to obtain and clarify information.
- 4.B.13a Communicate with others in a diverse workforce.

Performance Examples:

- Review a professional journal; choose one article to summarize.
- Call the publisher for free products in journal.
- Develop an oral presentation regarding an article in a journal.
- Summarize trends presented in a graph.

**4.C. Solve problems using critical thinking.**

- 4.C.01a Demonstrate skills used to define and analyze a given problem.
- 4.C.02a Explain the importance and dynamics of individual and teamwork approaches of problem solving.
- 4.C.03a Describe methods of researching and validating reliable information relevant to the problem.
- 4.C.04a Explain strategies used to formulate ideas, proposals and solutions to problems.
- 4.C.05a Select potential solutions based on reasoned criteria.
- 4.C.06a Implement and evaluate solution(s).

**4.D. Demonstrate positive work behaviors.**

- 4.D.01a Identify time management and task prioritization skills.
- 4.D.02a Explain the importance of following workplace etiquette/protocol.
- 4.D.03a Demonstrate willingness to learn and further develop skills.
- 4.D.04a Demonstrate self-management skills.
- 4.D.05a List causes of stress and effective stress management techniques.
- 4.D.06a Describe the importance of having a positive attitude and techniques that boost morale.
- 4.D.07a Show initiative by coming up with unique solutions and taking on extra responsibilities.
- 4.D.08a Explain the importance of setting goals and demonstrate the ability to set, reach, and evaluate goals.
- 4.D.09a Explain the importance of taking pride in work accomplished and extrinsic and intrinsic motivators that can be used to increase pride.
- 4.D.10a Value the importance of professionalism, including reliability, honesty, responsibility, and ethics.
- 4.D.11a Demonstrate a respect for diversity and its benefit to the workplace.
- 4.D.12 Demonstrate effective negotiation skills.
- 4.D.13 Manage conflict with management/co-workers/others.
- 4.D.14 Demonstrate appropriate flexibility and adaptability.

## **Strand 5: Management and Entrepreneurship Knowledge and Skills**

### **5.A. Analyze basic business practices required to start and run a company/organization.**

- 5.A.01a Define entrepreneurship.
- 5.A.02a Describe the relationship between suppliers, producers, and consumers.
- 5.A.03a Compare and contrast types of businesses, including sole proprietorships, small businesses, companies, corporations, governmental agencies, and non-profit organizations.
- 5.A.04a Describe practices that ensure quality customer service.
- 5.A.05a Explain the value of competition in business/field.

- Performance Examples:
- Prepare a business plan for a new company in your community.
- Participate in a discussion with members of a local small-business incubator or chamber of commerce, identifying opportunities and summarizing best practices of new companies.
- Create an equipment list, with costs, of equipment required for doing specific tasks.
- Identify local zoning and environmental laws that apply to businesses in your industry.

### **5.B. Manage all resources related to a business/organization.**

- 5.B.01a Identify a company's/organization's chain of command and organizational structure.
- 5.B.02a Define and demonstrate leadership and teamwork skills.
- 5.B.03a Explain ways a company or organization can market itself, including choosing a name, designing logos and promotional materials, advertising, and the importance of word-of-mouth.
- 5.B.04a Identify methods to track inventory, productivity, income, expenses, and personnel.
- 5.B.05a Explain the importance of written operating procedures and policies.
- 5.B.06a Identify professional organizations and their benefits.
- 5.B.07a Explain methods to effectively run a meeting.

- Performance Examples:
- Create a plan to keep track of tools and supplies in your classroom/shop.
  - Work as a team to complete a project, including running and participating in problem-solving meetings.
  - Contact a relevant professional organization and request information about its benefits, membership requirements, and costs.
  - Clip print advertisements from local companies, identifying common themes and contrasting different styles.

**5.C. Describe methods for managing, organizing, retrieving and reporting financial data.**

- 5.C.01a Explain the role of small businesses in the economy.
- 5.C.02a Extract and extrapolate data from financial documents, such as a pay-stub, budget, tax statement, and financial report.

Performance Examples:

- Create and follow a budget for an in-class project.
- Identify equipment in your shop/lab that are considered as capital.
- From a pay-stub, determine gross salary, deductions, and net pay for a calendar year.
- Create a rate card or other list of standardized costs for services provided, based on research of local rates and practices.

**5.D. Apply labor and civil rights law and guidelines to business practice and decisions.**

- 5.D.01a List federal and state mandated employee rights.
- 5.D.02a Describe proper working conditions for your industry.
- 5.D.03a Explain the role of labor organizations.
- 5.D.04a Discuss the importance of diversity and list methods of encouraging diversity in the workplace.
- 5.D.05a Describe standard forms of employment contracts applicable to your industry.
- 5.D.06a State the current minimum wage, as well as wages for common jobs found within the field.
- 5.D.07a List opportunities for continual professional development.

Performance Examples:

- Participate in and summarize a discussion with a member of a labor organization.
- Participate in and summarize a discussion with a member of a civil rights organization.
- While participating in a group project, write and follow job descriptions for each member of the team.
- Evaluate a shop/lab in terms of safety, ergonomics, and workflow.

**5.E. Evaluate the effects of community relations on companies and the industry.**

- 5.E.01a Describe the role that the industry/organization plays in different communities.
- 5.E.02a Describe the role that community interests play in a company's/organization's decision-making process.

Performance Example:

Participate in a service project or community-centered event.

**5.F. Apply legal requirements and ethical considerations to business practice and decisions**

- 5.F.01a Identify laws that regulate businesses/organizations in your field
- 5.F.02a Define the requirements for and protections given by copyright and trademark law
- 5.F.03a Define the impact of the Americans with Disabilities Act and other civil rights legislation on your business/organization, employees, and customers
- 5.F.04a Define ethical business practices for your field
- 5.F.05a Identify trade-specific practices that support clean energy technologies and encourage environmental sustainability.
- 5.F.06c Recognize organizational and legal consequences of aiding and participating in illegal or inappropriate behavior.

Performance Examples:

- Research the ethical guidelines set forth by a professional organization related to your industry and participate in a debate over how to apply these guidelines to a variety of situations.
- Create a portfolio of a variety of completed contracts and their uses.
- Participate in and summarize a discussion with a lawyer, consumer advocate, or other legal professional.
- Create a quick reference outline listing legal topics and related resources.

## **Strand 6: Technological Knowledge and Skills**

### **6.A. Demonstrate proficiency in the use of computers and applications as well as an understanding of concepts underlying hardware, software, and connectivity.**

- 6.A.01a Select and utilize the appropriate technology to solve a problem or complete a task.
- 6.A.02a Demonstrate file management skills (e.g., install new software, compress and expand files as needed, download files as appropriate).
- 6.A.03a Differentiate between different operating systems and demonstrate use of at least one to open and switch between programs and files.
- 6.A.04a Identify and demonstrate resolutions to simple hardware and software problems as they occur (e.g., frozen screen, disk error, printing problems).
- 6.A.05a Save, retrieve, load, format, and import data into, and export a variety of electronic documents (word processing, spreadsheet, database, AND desktop publishing).
- 6.A.06a Demonstrate the proper use of a variety of external peripherals and how they connect to a computer.
- 6.A.07a Illustrate methods of selecting and using search engines.
- 6.A.08a Send, receive, and manage electronic correspondence and files, in accordance with school policy.
- 6.A.09a Demonstrate proper use of electronic proofreading tools and explain reasons why these shouldn't be relied upon solely.

**Performance Example:**

In the development of work-based projects, students demonstrate computer skills inherent in the word processing techniques used, the organization of data, use of photographic representation, research projects, and other relevant project based activities.

### **6.B. Demonstrate responsible use of technology and an understanding of ethics and safety issues in using electronic media.**

- 6.B.01a Identify ways in which technology is used in the workplace and in society.
- 6.B.02a Summarize the rights and responsibilities of the school's Acceptable Use Policy.
- 6.B.03a Explain laws restricting use of copyrighted materials on the Internet.
- 6.B.04a Discuss the concerns about electronic communications, privacy and security, including protection from spyware and viruses.

**Performance Example:**

Describe how computers are used to increase efficiency, accuracy, and professionalism in the industry.

**6.C. Demonstrate ability to use technology for research, problem solving, and communication.**

- 6.C.01a Locate, evaluate, collect, and process information from a variety of electronic sources.
- 6.C.02a Demonstrate the use of telecommunications and other media to interact or collaborate with peers, experts, and other audiences.
- 6.C.03a Demonstrate the use of appropriate electronic sources to conduct research (e.g., Web sites, online periodical databases, and online catalogs).
- 6.C.04a Demonstrate proper style (with correct citations) when integrating electronic research results into a research project.
- 6.C.05a Collect, organize, analyze, and graphically present data using the most appropriate tools.
- 6.C.06a Present information, ideas, and results of work using any of a variety of communications technologies (e.g., multimedia presentations, Web pages, videotapes, desktop-published documents).
- 6.C.07a Identify capabilities of technology resources and describe how they can be used for lifelong learning.
- 6.C.08a Demonstrate the proper use of electronic tools and office communications equipment (telephone, fax, copier, etc).

Performance Example:  
Student is able to effectively use various technologies in the workplace

**6.D. Demonstrate the effects a new technology might have on the society.**

- 6.D.01c Describe how new technology in manufacturing, engineering and technology has local, state, federal and global impact.
- 6.D.02c Discuss the role of society in the development and use of technology.

Performance Example:  
Research and write on one technological device describing the history and evolution of the equipment line, effects both positive and negative on society and the environment and develop a closing argument for the existence or removal of this technology based on the facts gathered.